				Scl	ontrac	es 10/02/19-10/0	8/19							ate Entered	10/0	01/19 04/19	<u> </u>	Washington (WJLA By Broadcast Month Oct. 2019	) <u>Spots</u> 40	<u>Rate</u> \$143,500.00
		WJLA			vertiser	DOCTOR PATI	ENT L	JNITY	(132	2057)				ntered By		bara Monares		Grand Total:	40	\$143,500.00
ab	C		n Blvd, 6th Floor	_	ency	Del Cielo Media	,	,						O-OP	No	62026		orana rotan	40	\$143,300.00
		Arlington, V	A 22209		oduct	POLITICAL ISS	,	, ,	,					xternal # emo		63026				
WJLA	A-TV WASHINGTON, DC				esperson	DOCTOR PATI			•	32261	L)			rder Type		5+/A35+R rmal				
	,				esperson es Office	Monares, Barb	•	870)						ackage Deal	NOI	iiiai				
Del C	ielo Media				yer Name	WJLA/GJLA/EJI Dome,Patricia	LA						Co	ommission %	15.0	00				
	Leslie Ave		- 1		one/Fax	/							Co	ommission	\$21	,525.00				
Alexa	indria, VA 22301		- 1	CP	•	DRPTU/ORDR/	Fst C	02CV/	Δ				Ne	et Total	\$12	1,975.00				
			- 1	Acc	ount Type:					RD			Sa	ales Tax						
			- 1	Bill	ling Type	Standard			,											
				Co	mments	Doctor Patient Ur	nity													
																	4			
																	Ļ			
Line	Line Type / Break Ty	rpe (Ref #)	Dates	Sec		Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su	Spots Rat	<u>:</u>	Total		Station	Commer	ts Enter
	Line Type / Break Ty Normal Line / SPOT		Dates 0/02/19-10/04/19	Sec 2	1:00	Run Times 11:59:56A- News-ABC 7 News at Noon	SPW	Mo	Tu	We		Fr Sa	Su		e 300.00		Washington (		Commer	ts Enter 10/1/1:
1.0		10			1:00	11:59:56A- News-ABC 7	SPW	Mo	Tu 1				Su	2 \$		\$1,600.00		WJLA)	Commer	
1.0 l 2.0 l	Normal Line / SPOT	10	0/02/19-10/04/19	2	1:00	11:59:56A- News-ABC 7 News at Noon 11:59:56A- News-ABC 7	SPW	Mo		1		1	Su	2 \$	300.00	\$1,600.00 \$800.00	Washington (	(WJLA)	Commer	10/1/19
2.0 I	Normal Line / SPOT	10	0/02/19-10/04/19	2	1:00 1:00	11:59:56A- News-ABC 7 News at Noon 11:59:56A- News-ABC 7 News at Noon	SPW			1		1	Su	2 \$ 1 \$ 2 \$1,	300.00	\$1,600.00 \$800.00 \$3,400.00	Washington ( Washington (	WJLA) WJLA)	Commer	10/1/19
1.0 l 2.0 l 3.0 l 4.0 l	Normal Line / SPOT  Normal Line / SPOT  Normal Line / SPOT	10 10 10	0/02/19-10/04/19 0/08/19-10/08/19 0/03/19-10/04/19	2 2	1:00 1:00 1:00 1:00 1:00	11:59:56A- News-ABC 7 News at Noon 11:59:56A- News-ABC 7 News at Noon 2P- ABC-General Hospital	SPW		1	1		1	Su	2 \$ 1 \$ 2 \$1, 2 \$1,	800.00 800.00 700.00	\$1,600.00 \$800.00 \$3,400.00 \$3,400.00	Washington ( Washington ( Washington (	WJLA) WJLA) WJLA)	Commer	10/1/1 <sup>s</sup> 10/1/1 <sup>s</sup> 10/1/1 <sup>s</sup>
1.0 l 2.0 l 3.0 l 4.0 l	Normal Line / SPOT  Normal Line / SPOT  Normal Line / SPOT  Normal Line / SPOT	10 10 10 10	0/02/19-10/04/19 0/08/19-10/08/19 0/03/19-10/04/19 0/07/19-10/08/19	2 2 2	1:00 1:00 1:00 1:00 1:00	11:59:56A- News-ABC 7 News at Noon 11:59:56A- News-ABC 7 News at Noon 2P- ABC-General Hospital 2P- ABC-General Hospital 3:59:27P- News-ABC 7	SPW		1	1	1	1	Su	2 \$ 1 \$ 2 \$1, 2 \$1, 2 \$1,	800.00 800.00 700.00 700.00	\$1,600.00 \$800.00 \$3,400.00 \$3,400.00 \$2,000.00	Washington ( Washington ( Washington ( Washington (	WJLA)  WJLA)  WJLA)  WJLA)  WJLA)	Commer	10/1/1 <sup>1</sup> 10/1/1 <sup>1</sup> 10/1/1 <sup>1</sup> 10/1/1 <sup>1</sup>
1.0 r 2.0 r 3.0 r 4.0 r 5.0 r	Normal Line / SPOT	10 10 10 10 10	0/02/19-10/04/19 0/08/19-10/08/19 0/03/19-10/04/19 0/07/19-10/08/19 0/03/19-10/04/19	2 2 2 2 2	1:00 1:00 1:00 1:00 1:00 1:00	11:59:56A- News-ABC 7 News at Noon 11:59:56A- News-ABC 7 News at Noon 2P- ABC-General Hospital 2P- ABC-General Hospital 3:59:27P- News-ABC 7 News at 4p 3:59:27P- News-ABC 7	SPW	1	1	1	1	1	Su	2 \$1, 2 \$1, 2 \$1, 2 \$1, 2 \$1,	300.00 300.00 700.00 700.00	\$1,600.00 \$800.00 \$3,400.00 \$3,400.00 \$2,000.00	Washington ( Washington ( Washington ( Washington ( Washington (	WJLA) WJLA) WJLA) WJLA) WJLA) WJLA)	Commer	10/1/1: 10/1/1: 10/1/1: 10/1/1: 10/1/1:
1.0   2.0   3.0   4.0   5.0   6.0	Normal Line / SPOT  Normal Line / SPOT	10 10 10 10 10 10	0/02/19-10/04/19 0/08/19-10/08/19 0/03/19-10/04/19 0/07/19-10/08/19 0/03/19-10/04/19 0/07/19-10/08/19	2 2 2 2 2 2	1:00 1:00 1:00 1:00 1:00 1:00 1:00	11:59:56A- News-ABC 7 News at Noon 11:59:56A- News-ABC 7 News at Noon 2P- ABC-General Hospital 2P- ABC-General Hospital 3:59:27P- News-ABC 7 News at 4p 3:59:27P- News-ABC 7 News at 4p 4:59:30P- News-ABC 7	SPW	1	1	1	1	1 1 1	Su	2 \$1 1 \$ 2 \$1, 2 \$1, 2 \$1, 2 \$1,	300.00 300.00 700.00 700.00 000.00	\$1,600.00 \$800.00 \$3,400.00 \$3,400.00 \$2,000.00 \$2,000.00	Washington ( Washington ( Washington ( Washington ( Washington ( Washington (	WJLA)  WJLA)  WJLA)  WJLA)  WJLA)  WJLA)  WJLA)	Commer	10/1/1: 10/1/1: 10/1/1: 10/1/1: 10/1/1: 10/1/1:

1

**CONFIRMATION CONTRACT** 

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Accepted-Station:

1:00 5:59:26P- News-ABC 7 News at 6p

Date:

10.0 Normal Line / SPOT

Accepted-Agency/Advertiser:

10/1/19

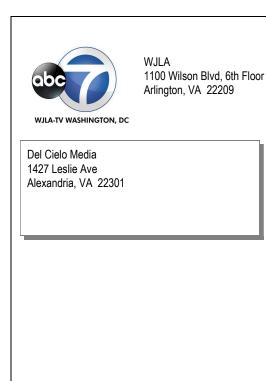
\$1,800.00 Washington (WJLA)

Comments:

\$1,800.00

Date:

10/08/19-10/08/19



 Contract #
 4028041

 Schedule Dates
 10/02/19-10/08/19

 Advertiser
 DOCTOR PATIENT UNITY (132057)

 Agency
 Del Cielo Media (11175)

 Product
 POLITICAL ISSUE (ns) (1187)

 Brand
 DOCTOR PATIENT UNITY (1232261)

Product POLITICAL ISSUE (ns) (1187)

Brand DOCTOR PATIENT UNITY (1232:
Salesperson Monares, Barbara (3870)

Sales Office WJLA/GJLA/EJLA

Buyer Name Dome,Patricia

Phone/Fax /

CPE DRPTU/ORDR/Est CO2CVA

Account Types Local/Political Issue Agency BRD

Billing Type Standard

**Doctor Patient Unity** 

Comments

Date:

Date Entered10/01/19Last Modified10/04/19Entered ByBarbara Monares

 co-op
 No

 External #
 30063026

 Demo
 A35+/A35+R

 Order Type
 Normal

Order Type Package Deal

 Commission %
 15.00

 Commission
 \$21,525.00

 Net Total
 \$121,975.00

Comments:

Date:

Sales Tax

Washington (WJLA	<b>A)</b>	
By Broadcast Month	Spots	Rate
Oct. 2019	40	\$143,500.00
Grand Total:	40	\$143,500.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu W	e Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT	10/03/19-10/04/19	2	1:00	4:35A- News-Good Morning Washington at 430a				1	1		2	\$250.00	\$500.00	Washington (WJLA)		10/1/19
12.0	Normal Line / SPOT	10/08/19-10/08/19	2	1:00	4:35A- News-Good Morning Washington at 430a			1				1	\$250.00	\$250.00	Washington (WJLA)		10/1/19
13.0	Revised Line / SPOT	10/02/19-10/04/19	2	1:00	5A- News-Good Morning Washington at 5a			1	1	1					Washington (WJLA)		10/1/19
13.1	End Dated Line / SPOT	10/02/19-10/02/19	2	1:00	5A- News-Good Morning Washington at 5a			1				1	\$600.00	\$600.00	Washington (WJLA)		10/2/19
14.0	Normal Line / SPOT	10/07/19-10/07/19	2	1:00	5A- News-Good Morning Washington at 5a		1					1	\$600.00	\$600.00	Washington (WJLA)		10/1/19
15.0	Normal Line / SPOT	10/06/19-10/06/19	2	1:00	6:30P- News-ABC 7 News at 630p Wknd						1	1	\$1,200.00	\$1,200.00	Washington (WJLA)		10/1/19
16.0	Normal Line / SPOT	10/03/19-10/03/19	2	1:00	2:04:10A- Jeopardy 2				1			1	\$150.00	\$150.00	Washington (WJLA)		10/1/19
17.0	Normal Line / SPOT	10/07/19-10/08/19	2	1:00	2:04:10A- Jeopardy 2		1	1				2	\$150.00	\$300.00	Washington (WJLA)		10/1/19
19.0	Normal Line / Access	10/03/19-10/04/19	2	1:00	7P- Wheel Of Fortune				1	1		2	\$6,000.00	\$12,000.00	Washington (WJLA)		10/1/19
20.0	Normal Line / Access	10/07/19-10/07/19	2	1:00	7P- Wheel Of Fortune		1					1	\$6,000.00	\$6,000.00	Washington (WJLA)		10/1/19
21.0	Normal Line / Access	10/02/19-10/03/19	2	1:00	7:29P- Jeopardy			1	1			2	\$9,000.00	\$18,000.00	Washington (WJLA)		10/1/19
	10	10,02,13 10,03,13	<del>                                     </del>	1.00	CON	FIF	RM	ATIC	) NC	CC	ONTF	RACT	<del>+5,000.00</del>	\$10,000.00			13/1/1

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Accepted-Agency/Advertiser:

Del (	A-TV WASHINGTON, DC  Cielo Media Leslie Ave andria, VA 22301		on Blvd, 6th Floor VA 22209	Sc Add Agg Pro Sa Sa Bu Ph CP Acc Bill	ontract # hedule Dates livertiser gency oduct and lesperson les Office gyer Name cone/Fax re count Types lling Type mments	the 4028041 10/02/19-10/08 DOCTOR PATIEI Del Cielo Media POLITICAL ISSL DOCTOR PATIEI Monares, Barban WJLA/GJLA/EJL/ Dome,Patricia / DRPTU/ORDR/E Local/Political Is Standard Doctor Patient Unit	/19 NT U (111 VE (n: NT U ra (38 A	75) s) (11 NITY 870)	(123	2261	)		Ex CO Ex Do O Pa CO No	ate Ent ast Moo o-OP external emo rder Ty ackage ommiss et Tota ales Ta	#  pe Deal sion %	10/01/19 10/04/19 Barbara Monares No 30063026 A35+/A35+R Normal 15.00 \$21,525.00 \$121,975.00		Washington (W By Broadcast Mor Oct. 2019 Grand Total:	-		<u>Rate</u> 500.00
Line	Line Type / Break Typ	pe (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We '	Th Fr	Sa	Su	Spots	Rate	Total		Station	Com	ments	Entered
22.0	Normal Line / Access		10/08/19-10/08/19	2	1:00 7:29P	- Jeopardy			1					1	\$9,000	.00 \$9,00	0.00 Washir	ngton (WJLA)			10/1/19
23.0	Normal Line / SPOT		10/05/19-10/05/19	2	1:00 7P- W	/heel Of Fortune Wknd						1			\$2,000	.00	Washir	ngton (WJLA)			10/1/19
	Closed Preempt		10/05/19														Washir	ngton (WJLA)	Order Error/E football game		
	Normal Line / SPOT		10/05/19-10/05/19	2	1:00 7:30P	- Jeopardy Wknd						1			\$2,000	.00	_	ngton (WJLA)			10/1/19
24.0.1	Closed Preempt		10/05/19														Washir	ngton (WJLA)	Order Error/E football game		
25.0	Normal Line / Prime		10/08/19-10/08/19	2	1:00 7:57:! (Tues	56P- ABC-The Conners day)			1					1	\$10,000	.00 \$10,00	0.00 Washir	ngton (WJLA)			10/1/19
26.0	Normal Line / Prime		10/08/19-10/08/19	2	1:00 9P- AI (Tues	BC-Mixed-ish day)			1					1	\$12,000	.00 \$12,00	0.00 Washir	ngton (WJLA)			10/1/19
27.0	Normal Line / Prime Prem	nium	10/02/19-10/02/19	2		56P- ABC-The ergs (Wednesday)				1				1	\$13,000	.00 \$13,00	0.00 Washir	ngton (WJLA)			10/1/19
28.0	Normal Line / Prime Pren	nium	10/02/19-10/02/19	2		ABC-Stumptown nesday)				1				1	\$12,000	.00 \$12,00	0.00 Washir	ngton (WJLA)			10/1/19
30.0	Normal Line / Prime		10/06/19-10/06/19	2		P- ABC-Americas est Home Videos lay)							1	1	\$8,000	.00 \$8,00	0.00 Washir	ngton (WJLA)			10/1/19

**CONFIRMATION CONTRACT** 

Date:

Comments:

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Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 11:34 AM on Tuesday, October 8 2019

Date:

WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209  Del Cielo Media 1427 Leslie Ave Alexandria, VA 22301	Contract # Schedule Dates Advertiser Agency Product Brand Salesperson Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	4028041  10/02/19-10/08/19  DOCTOR PATIENT UNITY (132057)  Del Cielo Media (11175)  POLITICAL ISSUE (ns) (1187)  DOCTOR PATIENT UNITY (1232261)  Monares, Barbara (3870)  WJLA/GJLA/EJLA  Dome,Patricia  /  DRPTU/ORDR/Est C02CVA  Local/Political Issue Agency BRD  Standard  Doctor Patient Unity	Date Entered Last Modified Entered By CO-OP External # Demo Order Type Package Deal Commission % Commission Net Total Sales Tax	10/01/19 10/04/19 Barbara Monares No 30063026 A35+/A35+R Normal 15.00 \$21,525.00 \$121,975.00	Washington (WJLA By Broadcast Month Oct. 2019 Grand Total:	-	Rate \$143,500.00 \$143,500.00
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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr S	a S	u Sp	ots	Rate	Total	Station	Comments	Entered
32.0	M/G For 23.0.1,24.0.1 / Football	10/05/19-10/05/19	2		12:30P- Sports-ABC College Football Early							1		1	\$4,000.00	\$4,000.00	Washington (WJLA)		10/2/19
33.0	Revised Line / Football	10/05/19-10/05/19	2	1:00	4P- Sports-ABC College Football Late							2					Washington (WJLA)		10/3/19
33.1	Normal Line / Football	10/05/19-10/05/19	2	1:00	4P- Sports-ABC College Football Late							2		2	\$7,000.00	\$14,000.00	Washington (WJLA)		10/4/19
					CON	FIF	RM.	ΑTI	IOI	N (	COI	VТ	RA	C.	Τ				
Accepted	d-Agency/Advertiser:			Date:	Accepted-St	ation	:								Date:	Comments:			

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B/E Bookend P/B Piggy Back

Printed At: 11:34 AM on Tuesday, October 8 2019